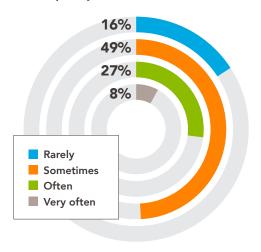
Key takeaways from the 2023 State of Locum Tenens Report.

CHG Healthcare's 2023 State of Locum Tenens Report reveals healthcare is turning to locum tenens providers at historic rates to address staffing challenges.

Locum tenens usage is expected to increase

In a CHG Healthcare survey of healthcare facilities, 64% reported using locum tenens. About half anticipate using locum providers at about the same rate going forward, while a third expect locum tenens utilization to increase. Among facilities surveyed, 35% say they use locum tenens often or very often.

Frequency of locum tenens utilization



Source: CHG Healthcare 2021 Client Awareness & Perceptions Survey

Reasons healthcare facilities hire locums

Healthcare facilities use locum tenens primarily to fill a vacancy, but some use locums as a more flexible staffing solution than hiring additional permanent staff.

Reasons for hiring locum physicians



Less common reasons include:

- Maternity or paternity coverage
- Maintain flexibility to upsize or downsize
- Test a provider before hiring permanently
- Maintain services while transitioning

Most-utilized locum specialties

The specialties in the highest demand for locums have stayed fairly consistent over the past few years. However, emergency medicine has seen a steady decline as more patients turn to urgent care. Demand for psychiatry and oncology services has grown.

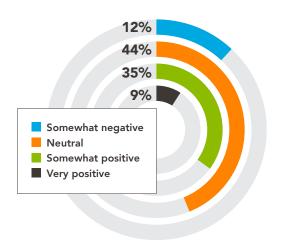




A positive opinion of locums

A majority of recruiters and hospital leaders (88%) reported a positive or neutral impression of locum tenens physicians used over the past year. Only 12% reported a somewhat negative impression, and no one reported having a very negative impression.

Overall impression of locum tenens physicians hired in last 12 months

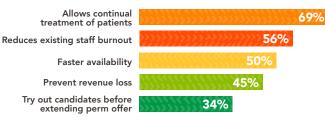


Source: CHG Healthcare 2021 Client Awareness & Perceptions Survey

Benefits and drawbacks of locum tenens

Healthcare administrators say locums are helpful in maintaining staffing levels, generating revenue, and reducing staff burnout.

Benefits to hiring locum tenens physicians



Source: CHG Healthcare 2021 Client Awareness & Perceptions Survey

Reported downsides include concerns about patient care, high costs, and lack of familiarity with their facilities and equipment.

Drawbacks to hiring locum tenens physicians







53%



Higher cost than perm physicians

about patient unfamiliar with care/iob performance practice

They are department/

Lack of continuity of patient care

They are unfamiliar with equipment/ procedures

Source: CHG Healthcare 2021 Client Awareness & Perceptions Survey

Locum tenens can be profitable

A sound locum tenens strategy allows your facility to see more patients and realize revenue from highreimbursement specialties.



Run the numbers yourself with CHG's **Locums Revenue Estimator:** chghealthcare.com/locums-revenue-estimator



66 When locums physicians are billed for correctly, they can bring in as much as three times the revenue compared to what they cost. Locum tenens should be seen as a profit center rather than a cost center.

- Melinda Giese. senior vice president, CHG Healthcare

To read the full 2023 State of Locum Tenens Report, visit chghealthcare.com/chg-state-of-locum-tenens-report

CHG Healthcare can provide your healthcare facility with the locum tenens physicians and advanced practice providers you need to grow your organization. To learn more, contact us by phone at 866.588.5996 or email ecs.contact@chghealthcare.com.

